RAIN+
Industry

THE RAIN VC

A VENTURE CAPITAL + DEFENSE DIRECTORY

The Leading Venture Capital Firms and Defense + Dual-Use Technology Companies in the United States

www.rainresearchgroup.ai

WHAT THE REPORT SERIES OFFERS

A guide to VC involvement in the defense mission in the United States

The ᴚΛIN VC + Defense Directory is a detailed industrial intelligence guide to the Venture Capital (VC) firms, startups and individuals involved in the defense sector. It presents a meta-level analysis of the main VCs and the key venture capital backed companies which contract with the US Department of Defense (DoD), its military branches and the Intelligence Community. The report offers data-driven, granular insight into VC investment in the defense space. In addition to profiling the VC firms, the key startups they invested in are also mapped. This mapping takes the pulse of defense innovation in the United States and its international connections.

The ᴚΛIN VC + Defense Directory allows the user to:

- **Understand** how VCs interact with defense-related innovation

- **Track** trends in how venture capital flows towards critical technology

- **Prepare** for what's next in VC + Defense

WHY THIS MAPPING

To maintain its dominance in the defense arena, the United States must assess, adapt to and incorporate emerging technologies quickly and effectively. Failure to do so risks being overtaken by a more agile and innovative competitor. As a recognised world-leading hub for hi-tech industry, the Silicon Valley community has been called upon to support this vital national security mission.

The defense industry is beleaguered by market failure. This can be seen in the over- consolidation in traditional defense suppliers, resulting in a situation where the national defense mission took a back seat to such companies maximising their returns. VC-backing of promising new dual-use and defense companies is a proposed remedy to get defense innovation back on track. It encourages healthy competition, and supports essential research and development into the areas defined as 'critical' for the future competitiveness of the country.

The ᴚΛIN VC 40: The most important VCs engaged with defense in the United States

ᴚΛIN takes the pulse of venture capital investments in defense in the United States. We do this in a systemic way by mapping 40 venture capital firms that provide the oxygen of the defense innovation system. They allow the system to function by funding the research and development into critical technologies such as AI, data analytics and robotics.

This new report includes detailed investment profiles for the 40 most important VCs investing in startups whose technology can be incorporated into defense missions. This includes established VCs as well as an emerging class of 'National Security Venture Capital' firms, Government VC activity and Corporate VC initiatives from the defense sector.

A VENTURE CAPITAL + DEFENSE DIRECTORY

The ᴙʌIN 150: The most important defense and dual-use companies

The ᴙʌIN 150 contains startups and established companies that have recently attracted VC funding and are relevant for the defense space. They are presented in connection with the VC firms that have invested in them. The companies are categorised by the industry that they serve and their core function. This dataset offers insight into what defense capabilities are attracting investment and the direction that emerging technology is taking. While most companies included are not defense-specific, they develop 'dual-use' technologies and capabilities that serve both the commercial and defense sectors, which explains their importance for defense innovation.

KEY CONTENT

ᴙʌIN VC 40: A detailed insight into the Top 40 VCs is presented including key characteristics, individuals, and investments in defense startups.

The ᴙʌIN VC 40 allows the user to:

- **Understand** which defense-relevant companies are in whose portfolio and who are the most active investors

- **Recognise** the idiosyncrasies of the major VCs engaging with defense capabilities

- **Know** the key players in funding the R&D of innovative defense capabilities

- **Pinpoint** 'critical' sectors are attracting the most VC interest

ᴙʌIN 150 defense & dual-use companies: A breakdown of top 150 VC backed startups building the future of defense.

The ᴙʌIN 150 defense and dual-use companies allows the user to:

- **Understand** the characteristics of the VC-backed companies fulfilling defense requirements

- **Identify** the different VC-backed companies competing in the same sector

- **Take in** a snapshot of the most prominent defense sector innovation in defense

For more information about the report, please visit our **website** or write us at **hello@rainresearchgroup.ai**.

A VENTURE CAPITAL + DEFENSE DIRECTORY